

Weather Impact



Vacancy

Business Developer

Weather Impact is a Dutch company specialised in weather and climate services. We work all over the world, delivering consultancy and operational services to the agricultural and business sector. Our innovative tools allow users to assess weather and climate impact and take effective decisions to minimize risk. We are experts of data management, analytics and algorithms. By providing training we support local partners in a sustainable continuation of the service. We actively work with NGO's, local partners, government organisations and research institutes to support climate adaptation.

Who are we looking for?

For growing our business we are looking for a business developer, an enthusiastic networker with minimal 3 years of working experience who knows how to acquire new projects and set up new (international) partnerships.

- Academic MSc degree related to Climate, Agriculture or International Development
- Experience with grant proposal writing
- Excellent communication skills in English
- Communication skills in French are a plus
- Taking initiative and creative

Your activities

You recognize opportunities for new assignments and convert them into contracts with clients, by writing proposals and actively engage with possible partners in this. You like to join network events in search of new opportunities and present Weather Impact. You can identify business models for our services and will collaborate in national and international projects together with the team. Travelling abroad can be part of the position.

Interested?

Weather Impact offers an inspiring working environment, where you get challenging assignments, with plenty of room for personal growth and development. You will be part of a dedicated team of colleagues working in an informal setting. We regularly organize fun social activities and you have the choice to work partly from home. Our characteristic office is located near the city centre of Amersfoort, at walking distance from the train station. Salary indication: € 3270 - € 4160.

For more information about Weather Impact, check www.weatherimpact.com. If you are interested in this position, please send your application letter with CV to info@weatherimpact.com. For more information, contact Stefan Ligtenberg at +31 (0)33 4753535.